



# ovation

SOUTH AFRICA










Making *it* Happen



**Sample Itinerary**  
**Cape Town Incentive Group**  
**Based on 40 persons travelling together**

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## Suggested Programme Overview

|                  | Day 1- Tuesday                                                                          | Day 2 - Wednesday                                                                          |
|------------------|-----------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| <b>MORNING</b>   | Staggered arrivals                                                                      | Full day Cape Peninsula experience                                                         |
| <b>LUNCH</b>     | At the hotel (dependant on arrival time)                                                | Two Oceans Restaurant                                                                      |
| <b>AFTERNOON</b> | Footsteps to Freedom City tour followed by “Drinks with the Apostles” on Table Mountain | Paddling with Penguins at Boulders Beach                                                   |
| <b>EVENING</b>   | Dinner at Sevruga Restaurant<br>Overnight at Cape Town hotel                            | Interactive drumming at Gold Restaurant followed by dinner<br>Overnight at Cape Town hotel |

|                  | Day 3 - Thursday                                                                                                                         | Day 4 - Friday                                                                      |
|------------------|------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| <b>MORNING</b>   | Robben Island “Long Road to Freedom”                                                                                                     | Winelands Cycle                                                                     |
| <b>LUNCH</b>     | Lunch at Den Anker in the V&A Waterfront                                                                                                 | Lunch en route                                                                      |
| <b>AFTERNOON</b> | Helicopter flips and high speed boating from the V&A Waterfront<br><br>Afternoon at leisure to enjoy some shopping in the V&A waterfront | Spier Wine Estate for wine tasting followed by Cheetah Outreach and Eagle Encounter |
| <b>EVENING</b>   | Exclusive dinner at The Castle of Good Hope incorporating the “Diamond Surprise”<br>Overnight in Cape Town hotel                         | Dinner at Moyo Restaurant<br>Overnight at Spier Hotel                               |

|                  | <b>Day 5 - Friday</b>                                                |
|------------------|----------------------------------------------------------------------|
| <b>MORNING</b>   | Transfer to Franschoek<br>Surprise transfer on World War 2 side cars |
| <b>LUNCH</b>     | Haute Cabriere Wine Estate                                           |
| <b>AFTERNOON</b> | Transfer to the airport for flight home                              |
| <b>EVENING</b>   |                                                                      |

## Country Description

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### SOUTH AFRICA



South Africa, with its rich history and multitude of cultures, is a land of possibility and opportunity. Its biggest asset is undoubtedly its diverse mix of people, proud of their heritage and the country's remarkable transition to a thriving democracy.

Often described as 'a world in one country', South Africa offers the visitor a breathtaking variety of scenery, from desert and lush forest, to soaring mountains and vast empty plains. Culturally as diverse as the landscape, many visitors are drawn to experience for themselves the miracle of the peaceful overthrow of apartheid. Others are attracted by the endless golden beaches, big 5 game viewing, diving or snorkeling, or bird watching. Visitors will find South Africa positively inviting, with world-class infrastructure, transport and accommodation.

### CAPE TOWN

If South Africa is a “world in one country”, then Cape Town is a true reflection of this. Situated on the south western tip of Africa, Cape Town and the Western Cape are recognised as one of the most beautiful places on earth. Offering a range of attractions, breathtaking sights, world class conferencing and event facilities and endless activities; it is a year-round holiday and business destination with friendly people, a mild climate and rich cultural heritage.



## Accommodation Options

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### TWELVE APOSTLES HOTEL AND SPA 5\*,



At a place where the earth, sea and sky meet, life begins. Here lies the luxurious Twelve Apostles, poised on the Atlantic edge and flanked by the majestic Table Mountain and her Twelve Apostles. Barely ten minutes from the bustling heart of Cape Town and its historic tourist attractions, this intimate five star, stunning hotel prides itself on exceptional hospitality coupled with a relaxing and splendid infrastructure; making an unforgettable experience as unique as its haven-like setting.

Savour the play of light on both mountain and sea from the comfort and tranquility of any of the 70 rooms and suites. All are decorated with understated elegance, in four secluded and individual wings linked to the public areas via airy walkways, accentuating the sweeping views.

The luxurious rooms have an air of tranquility to make each guests stay heavenly. Amenities include 24 hour room service, air-conditioning, bottled mineral water, choice of smoking / non smoking rooms, deluxe toiletries, digital telephone system with voice mail, entertainment centre including DVD player, hairdryer, iron and ironing board, mini bar, plush bathrobes and slippers, safe, tea and coffee making facilities and turn



down service.



Nature brings with it life and beauty and at The Sanctuary Spa they have embraced the healing energies of earth, air and water to rejuvenate the mind, body and soul. The Spa's focal point is the indoor Hydro Pool flanked by a Brine Pool and a Cold Plunge Pool, this area offers the ideal spot from which to quiet the soul, contemplate life and revitalise lost passions. Elegantly flowing outwards from this area is the spa's Health Bar and pool area. Treatments are also available outdoors, allowing you the chance to enjoy the natural beauty of this stunning part of the world.

#### Website

[www.12apostleshotel.com](http://www.12apostleshotel.com)

#### Remarks

Hotel is located about fifteen minutes transfer from the V&A Waterfront, and approximately a thirty minute transfer from the Cape Town International airport.

## THE VINEYARD HOTEL 4\*, Newlands

With over 200 years of history within its walls, this four-star deluxe 173-roomed hotel is situated in six acres of attractive landscaped parkland, in the lush leafy suburb of Newlands on the banks of the Liesbeeck River, and is just 15 minutes away from the City Centre and the V & A Waterfront. The Hotel is within easy walking distance of the up-market Cavendish Shopping Centre.



It boasts three outstanding restaurants and a state-of-the-art Health & Fitness Centre.

This beautiful establishment, with its exquisite ceramic murals and marvelous antiques, offers rooms ranging from single to family suites, both mountain and courtyard facing.

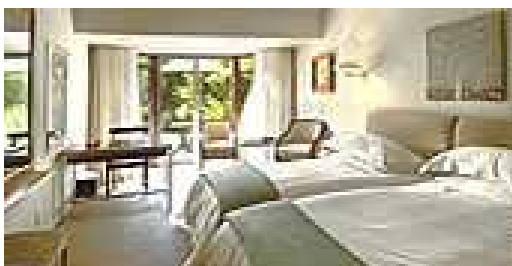
The dedicated two storey "Vineyard Conference Centre" is probably one of the finest venues in Cape Town for conferences, weddings or special occasions.

The Vineyard Hotel, is world renowned for its warmth and efficient service, and is the gateway to all the delights of greater Cape Town

**Website** [www.vineyard.co.za](http://www.vineyard.co.za)

### Notes

Hotel is situated in Newlands along the leafy banks of the Liesbeeck River, just 10 minutes from the city centre, and approximately twenty minutes transfer from the Cape Town International airport.



## VICTORIA AND ALFRED HOTEL 4\*, V&A Waterfront

The personal hand written note of welcome is telling... as sign of the style that is the hallmark of a very special hotel... the style that sets the Victoria & Alfred Hotel on the Pier head in Cape Town's Victoria & Alfred Waterfront apart.

You can feel the ambience of colonial Cape Town as you step into the foyer, sense the past of shipwrecks and storms that colour every corner, then relax in the elegant contemporary bedrooms and savour the atmosphere of the world's most famous working harbour.

Built in 1904 as the North Quay Warehouse and converted in 1990 to a luxury hotel, it is named in honour of the Queen of England and her son. Prince Alfred visited the Cape in 1870 and officially opened the Breakwater basin, today's Victoria & Alfred Waterfront.



Then there are the bedrooms – 94 spacious, air-conditioned, en-suite rooms spread over three floors. The superior luxury double rooms boast separate bath, shower and toilet, king-sized beds and are creatively styled and well-appointed. All have coffee and tea on tap, with private bar, electronic safe, pay-for-view television, wireless internet plus high speed internet access and trouser press....every room has a view over the ever-awake Alfred Basin or Piazza.

Website [www.newmarkhotels.com](http://www.newmarkhotels.com)

### Notes

Hotel is city centre located in the V&A Waterfront, and approximately a twenty minute transfer from the Cape Town International airport.



## SOUTHERN SUN CULLINAN HOTEL 4\*, City Centre



Situated at the entrance to the exciting V&A Waterfront, The Cullinan offers views of Table Mountain, the bustling harbour, the Waterfront and the city.

The hotel complements the rich, cultural heritage of Cape Town with a timeless architectural tradition. Every aspect of the hotel denotes the special care that it offers in providing guests with efficient and discreet service. Elegance and style is evident in the marbled foyer, with its majestic columns and lavish decor, rich furnishings and intricate metalwork. The

guest rooms are spacious with luxury bathrooms, and offer views of either Table Mountain or the Waterfront.

This hotel provides a full range of services - from the elegant breakfast room and a la carte restaurant, to the ladies' cocktail bar. For the health conscious, the hotel has its own gym and for those who prefer a fresh water dip to the cold Atlantic Ocean, the outdoor pool is ideal.



As a Signature Conference hotel, the Southern Sun Cullinan Hotel delivers a unique tailor-made conference experience to help you maximize your event. Guests who choose to stay at The Cullinan are assured of exceptionally good value and individual recognition.

**Website** [www.southernsun.com](http://www.southernsun.com)

### Notes

Hotel is city centre located and about 5 minutes transfer from the V&A Waterfront, and approximately a twenty minute transfer from the Cape Town International airport.



## THE SPIER HOTEL 4\*, Stellenbosch

The Spier Hotel, built in 2000, is a place in which to relax and unwind. The 155-bedroom hotel is built on the banks of the Eerste River and has panoramic views of the Helderberg mountains and vineyards. The Spier Hotel provides four star comforts in a charming village-style setting with comfortable, spacious bedrooms grouped around six private courtyards and individual pools. Spier puts its focus on sustainability and wherever possible locally made and environmentally friendly products are used.

Spier also offers stimulating experiences, from exploring the collection of contemporary South African and African art to discovering the art in Spier's wines. Guests can wander around the extensive grounds, landscaped with indigenous plants, or ramble along the river banks, watching the bird life or simply enjoy the peace.

All standard rooms are spacious at 60sqm with large comfortable beds that invite guests to relax and enjoy the quiet country atmosphere. The



rooms are beautifully but simply appointed, with quality the key to the décor. Every room has its own art from the Spier collection hanging on the walls, giving each a touch of individuality. The en suite bathrooms boast both a big bath, and a shower. Each room has its own television with satellite television channels to choose from and a shaded outdoor patio where guests can unwind with a glass of wine.



### Website

[www.spier.co.za](http://www.spier.co.za)

### Notes

Hotel is in Stellenbosch and is approximately twenty minutes from the Cape Town International Airport.

## Restaurants

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### SEVRUGA RESTAURANT

Sevruga is a feast for the eye and other senses. The exclusive Sevruga experience combines lush interiors, exquisite dining and an intimate atmosphere. From the New York style entrance, polished marble and solid wooden floors, to the solid American walnut bar counter and designer chairs with opulent, imported fabric, it is clear that no expense has been spared to build this signature restaurant.



An elaborate menu incorporates 200 odd wines and meals ranging from humble dishes to taste sensations, with more complex tastes and flavours. Their culinary ethos includes using only the freshest local ingredients to create a dining experience that is sure to become synonymous with Sevruga.

"Our philosophy when creating Sevruga was very much the same as when we create our signature dishes. We use the best possible raw ingredients combined with awesome professional and creative suppliers, as well as craftsmen, to create a truly amazing space", explained restaurateur Oscar Kotzé.

#### Notes

Restaurant is situated in the V&A Waterfront

Restaurant is open 7 days a week for lunch and dinner

### TWO OCEANS RESTAURANT



The Two Oceans Restaurant, opened its doors in December 1995, and is an integral part of the development at Cape Point, which is now part of the newly proclaimed Good Hope Section of the Table Mountain National Park.

Set into the cliffs high above the south-western most tip of the Cape Peninsula, the Two Oceans Restaurant offers spectacular views over False Bay and comfortably seats some 350 guests. The innovative design of the restaurant ensures that all guests are able to enjoy the stunning views of this unique location- a view that is unrivalled and world-renowned.

Our team of chefs meticulously prepares the comprehensive menu at the Two Oceans Restaurant. The restaurant's elegant fare is classified as deluxe cooking, yet served in a more relaxed manner and can be enjoyed either outside on the deck, or in the restaurant itself. Fresh seafood is the speciality, especially our world famous Two Oceans Restaurant Seafood Platter. We also cater for vegetarians, meat lovers, and the younger ones.

#### Notes

Restaurant is situated AT Cape Point.

Restaurant is open 7 days a week.

## GOLD RESTAURANT

Gold Restaurant is a vibrant, eclectic Pan-African experience in the heart of Cape Town. They offer a night of opulent feasting with a unique bouquet of live entertainment in a mystical African setting of trees and tents in an inner city courtyard steeped in ancient history and gold.

Cuisine is made in their Cape Malay and African kitchen which is served by the magnificently adorned staff bearing your banquet in baskets perched on their heads. While you enjoy the vast variety of different dishes, you will be captivated as the live extravaganza takes place around your table.

Tall, graceful Mali Puppets will captivate you as they dance with the singer, jump to beat of the drum and swirl with the dancers. They will welcome you to Gold in a truly unique display of singing, dancing and vibrant drumming. You will have the opportunity to discover your African heartbeat as you join in the final performance performed with all the staff at Gold.



### Notes

Restaurant is situated in the city centre

Restaurant is open 7 days a week for lunch and dinner

## DEN ANKER RESTAURANT

Described by restaurant critics as 'one of the Waterfront's most popular pioneers', Den Anker is now celebrating their 12th anniversary, proud of the accolades for food and mood they've received over the last decade! Enjoy the friendly ambience ... the serving staff (judged tops in the Waterfront) is attentive and smiling.



Menus revolve round fresh, seasonal dishes like just-caught crayfish or herring flown in from Europe. Specialties range from generous pots of mussels and frites to traditional South African fare; gourmet temptations from foie gras brulee to velvet-smooth chocolates from a top Belgian chocolatier.

The beer is Belgian - both top brands and best-selling Anker beer, brewed exclusively for the restaurant, is served on tap. Their winelist won gold in the '06 Diners Club International Winelist of the Year Awards, and even the house wine is from an award-winning local winery.

## MOYO AT SPIER WINE ESTATE

The Spier Estate is a place where history, fine wine and exceptional food converge amid breathtaking scenery. An enchanting cultural experience awaits the group at Spier; this 300-year old wine farm near Stellenbosch, home to one of South Africa's oldest dated wine cellars. Surrounded by rolling vineyards and dramatic mountains, Spier historic Cape Dutch buildings and beautiful riverside gardens set the stage for a permanent celebration of the finer things in life: fine food, fine wine, fine art and fine music.



Moyo's reputation is not unfounded. Part fairyland, part movie set, Moyo's fantastical African-inspired décor is nothing short of awesome. By night, it's pure magic, with braziers, fountains, lights strung in the trees and beautiful wrought-iron lanterns. It's a little bit of Mali, a little bit of Morocco, and a lot of imagination. Huge, ochre-coloured tents tethered on the lawns adds to the truly "African village" feel to the place.



Moyo's mission is to offer a feast for the senses, not just the palate, and dining there is an experience to be savoured. African folk music plays unobtrusively in the background, face-painters decorate guests' faces with traditional white dots, and a waitress (or waiter) will wash your hands in rosewater. Moyo remains a magical experience!

### Notes

Moyo is situated on the Spier Wine Estate and is a forty minute transfer from the city centre. Restaurant is open 7 days a week for lunch and dinner.

## HAUTE CABRIERE RESTAURANT IN FRANSCHOEK

The combination of two great winelands talents, Chef-Patron Matthew Gordon and Cellar Master Achim von Arnim, has ensured that the award-winning Haute Cabrière Cellar Restaurant offers diners a truly unique experience.

This cellar-style restaurant is built into the hill that overlooks the beautiful Franschoek Valley. Inside the restaurant the view is as exceptional. Guests are able to look into the Pinot Noir



Maturation Cellar while they dine out on exquisite dishes. The dramatic vaulted cathedral arches make this a perfect venue for weddings and other events.

The Haute Cabrière Cellar Restaurant's specialty is innovative cuisine. Each dish is designed to be accompanied by an elegant Cabrière wine. Guests are invited to dine out on the true marriage of food and wine.



Prior to lunch, while enjoying the beautiful view of the magnificent Franschoek valley, your group would be treated to a Sabrage (slicing the head of a Champagne bottle with a sword or saber) and the tasting of sparkling wines of the Pierre Jourdan range, a "Champagne equivalent" plus a tasting of 2 further wines, a well- liked, white, Haute Cabrière Chardonnay- Pinot Noir and a Burgundy style red, the Haute Cabrière Pinot Noir.

## Gala Dinner at the Castle of Good Hope in Cape Town

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### VINTAGE CAR TRANSFERS

Your group will be transferred to the gala dinner in style in chauffeur driven stately classic cars. To mention but a few; late fifties Rolls Royce , Bentley and Jaguar MKVIII , our extravagant Morgan Plus 8 , Jaguar E-Type, Jaguar XK 8 , TVR Chimaera , our Alfa Romeo Spider and Mercedes SL fleet.



### CASTLE OF GOOD HOPE



The Castle of Good Hope is the oldest surviving building in South Africa. Built between 1666 and 1679, this pentagonal fortification replaced a small fort of timber and clay built by Commander Jan van Riebeeck in 1652 upon establishing a maritime replenishment station at the Cape of Good Hope for the Dutch East Indian Company or better known as the VOC. Today, the Castle of Good Hope houses the regional headquarters of the South African Army in the Western Cape, the famous William Fehr Collection of historic artworks, the Castle

Military Museum and ceremonial facilities for traditional Cape Regiments.

### MODERN AFRICAN THEME

Combine the unique beauty of Africa with the elegance of a turn of the century formal event – the Modern Africa theme offers an elegant solution to an African-inspired event, without any clichéd elements. The décor palette which will include a rich copper faded bronze detail and dark gold; will be combined with dark wood furniture and cream elements. Floral arrangements will include seasonal indigenous flowers, combined with softer textured flowers in the company colours. Lighting elements are introduced in the form of candles, plinth focal points and parcan lights.



### UWE KOETER DIAMAND SURPRISE

The “diamond surprise” is aimed at providing the opportunity for your client to present a quality gift and a glamorous and very different version of entertainment at this exclusive dinner.



For the surprise we would put the diamond and cubic zirconiums into the champagne glasses shortly before the guests arrive. The champagne will be poured on top of the stones in the glasses just upon arrival of guests. The guests will then be informed of the fact that there is a stone in their glasses and one of them will be a diamond, so they should be careful not to drink up all the liquid!

While the clients are seated at their dinner table, after the starter and first courses are served, the Owe Katter team will walk around the tables from client to client to do the testing. The Owe Katter team selects three stones and tells the relevant clients that they might be the winner, they must just double check on the stones. This is to create extra excitement. The three stones will be given to your host, who will announce the winner of the stone and return the cubic's to the other two. This is the basic procedure. It can be varied according to the client's budget: diamonds, or Tanzanite's or any other stones can be used.

## Activities

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### FOOTSTEPS TO FREEDOM

Explore the wonders and history of Cape Town by taking a walking tour incorporating visits to some of the most significant historic sites and attractions. These include the bustling Greenmarket Square, The Castle of Good Hope, District Six Museum and the Malay Quarter, The Company Gardens, and various cathedrals and other buildings of interest.



The guides are well-schooled in presenting the dramatic history of Cape Town through story telling, using the city and the sites as backdrop for their fascinating tale. This is a great way to learn and remember facts about the Cape. Among other things you will learn how Africa, Asia and Europe all contributed to the creation of the city. You will be able to see with how the inner city is undergoing an incredible transformation right before your eyes, while hearing about the checkered past that has shaped its development – both positively and negatively.

#### Notes

This activity takes approximately three hours.

### DRINKS WITH THE APOSTLES



Take a cable car to the top of Table Mountain and enjoy a spectacular sunset, sipping on sparkling wine and snacking on awesome canapés, while taking in the extraordinary view. Your ascent to the top of Table Mountain takes just under 10 minutes and offers you a 360 degree view of the city. The Old Stone Terrace which faces the Twelve Apostles Mountains will be hired exclusively for your group and will be cordoned off. Sunset is a particularly special time to visit the top of the mountain, with several vantage points offering the most spectacular views of the sun disappearing below the horizon.

#### Notes

This activity takes about 2 and half hours  
This activity is largely weather dependant

## CAPE PENINSULA TOUR

The Cape Peninsula tour is one of the most breathtaking day tours one can undertake when in Cape Town. The day tour starts in Cape Town city centre and the Cape Waterfront. From there one travels along the Atlantic seaboard taking in some of the magnificent cape beaches. This fully guided experience allows one not only to take in the scenic beauty, but be entertained by fascinating stories and interesting facts relating to Cape Town and its peninsula.



This is definitely one of the most popular day tours in the Cape and it's not difficult to understand why. Who does not want to visit the historically infamous Cape of Good Hope, or the mythical meeting point of the Atlantic and Indian oceans at the tip of Africa? Cape Point sometimes seems to be a meeting place for all the tour operators. Their busses fill the parking lot while their visitors are taking in the wonders offered by this wonderful place commonly known as the Cape of Good Hope Nature Reserve.



After lunch you will take a scenic drive to Boulders Beach situated just after the naval port and picturesque village of Simons Town. The beach has a very healthy population of African Penguins who have chosen the beach as their home and breeding ground due to the fact that there are fewer predators on this part of the coast.

Here, you will launch into the cool, clear, sparkling water of the Atlantic Ocean in kayaks. Feel the spray of the salt water dripping off the end of your paddle as you weave your way through the rocky pools and outcrops of Boulders Beach. As the sun warms your shoulders a penguin skims the water below you, diving and dancing in the waves.

Using stable, easy to paddle two man kayaks we will explore the crystal waterways of this fascinating Penguin colony. After donning your lifejacket you will be guided by an experienced instructor to see the penguins waddle over the rocks and gliding through the water.

### Notes

This activity takes a full day including lunch (half day option available)

## HELICOPTER FLIP

Taking a helicopter flip in Cape Town will give you a close-up view of Table Mountain, the Twelve Apostles Mountain range, the gorgeous beaches, blue seas and the many beautiful wine farms. They allow for aerial inspection of the indigenous flora and fauna and even the shipwrecks near Llandudno. In season, why not plan to take an exciting helicopter ride around known whale watching locations and view these graceful creatures from the sky.



### Notes

Approximately 20 minute flight

Maximum 4 persons per helicopter flip, and there are 4 helicopters available.

## ECO ADVENTURE / HIGH SPEED BOATING



These boats are renowned for their speed, safety and efficiency on the water. Each Boat is powered by twin Yamaha 200hp offering sophistication and speed in challenging conditions. The Jet Boats are sure to provide you with plenty of fun and exhilaration. The skipper and crew are all trained and qualified to let you experience the many wonders of the bay. Look out for whales, seals, sharks, dolphins & pelagic birds on any of the exciting trips. Lifejacket are compulsory and should be worn at all times.

### Remarks:

This activity takes approximately 1 hour and departs from the V&A Waterfront.

The maximum capacity of each boat is 12 people, and there are jet boats readily available for groups. It is great to combine this activity with the catamaran cruise, with the guests taking it in turns to go for a spin on the exhilarating high speed boats, while the remaining guests sip cocktails in Clifton bay.

## WINELANDS EASY RIDER

A day in the winelands is all about relaxing! Linking wine farms together with a slow meandering cycle along flat farm roads, we will explore the Franschhoek valley in a unique and memorable fashion.

After admiring the architecture as we cycle through the back roads of this quaint village we will make our way through the vineyards to stop for a wine tasting alongside bubbling streams. We will continue past horses and cattle, old and modern wine farms- where we stop for another tasting - before ending with a picnic on beautifully manicured lawns. This is a great way to experience the true way of life of this historic region.



## EAGLE ENCOUNTERS

Guests are directed to the flying area, where a selection of owls; kites; buzzards; hawks and falcons are flown to and around them. The atmosphere is relaxed and openly communicative, allowing guests the freedom to ask questions whilst interacting with and learning about these fascinating predators. To round the event off on a high note, we fly one of the large eagles across the lawn towards the group, where they can get the full impact of the impressive size and great strength of these majestic giants.



**Remarks:**

This activity takes approximately one hour, and is suggested for the entire group to do before dinner at Moyo.

## CHEETAH OUTREACH PROGRAMME



Visit the Cheetah Outreach facility and experience the excitement of a personal encounter with one of their hand raised cheetahs.

Every year together with the De Wildt Cheetah and Wildlife Trust they take on the responsibility of hand rearing cubs and training them as ambassador cheetahs. The public have the opportunity to meet these cubs at the facility when available.

Cheetah Outreach was founded to highlight the cheetah's plight, and your visit would help fund this project. A portion of the funds raised at Cheetah Outreach goes to the Cheetah Conservation Fund who are working to save the last of the free-ranging cheetah.

The Cheetah Outreach Representative will give the group a 10-15 minute talk on the plight of the wild cheetah and the work done at Cheetah Outreach, through which the Cheetah will be on display.

Depending on the size of the group and whether the cat is settled or not, the group will have the opportunity to come up for a personal encounter with the Cheetah. This is a great photo opportunity.

Please note that it cannot be guaranteed that the entire group will have the opportunity to meet the cat, as this is dependent on whether or not the cat stays settled for the duration of the appearance – however the handlers & cheetah outreach representative will try their utmost to ensure that the guests get the best experience possible.

**Remarks:**

This activity takes approximately one hour, and is suggested for the entire group to do before dinner at Moyo.

## CATAMARAN SUNDOWNER CRUISE

Tigger 2 offers an upmarket concept of cruising along the shores of the Cape Peninsula in elegant comfort and style on the state of the art cruise vessel. The boat is licensed to carry up to 45 passengers ensuring spacious comfort for all. The 53 foot Power Catamaran is equipped with a large, spacious lounge which is also suitable as a dining area, a bar lounge for smaller more intimate occasions, ladies and gents facilities and two large sundecks both fore and aft.



Tigger 2 has a sister boat called Tigger 2 Royale, which is a 55 foot luxury catamaran cruiser launched in November last year. She is currently the flagship of the charter industry with her beautifully streamlined exterior and plush white leather interior. She can cater for 45 guests maximum and has hosted many celebrity status clients since being launched

### Remarks:

This activity takes approximately 2 hours and departs from the V&A Waterfront.  
This activity can be combined with the high speed boating

## ROBBEN ISLAND – LONG ROAD TO FREEDOM

For nearly 400 years, Robben Island, just 12 kilometres from Cape Town, was a place of banishment, exile, isolation and imprisonment. It was here that rulers sent those they regarded as political troublemakers, social outcasts and the unwanted of society.



The visit to Robben Island is 3.5 hours long, including the two half-hour ferry rides. Ferries depart from the V&A Waterfront in Cape Town. The Robben Island Tour includes a return boat trip across Table Bay, a visit to the infamous Maximum Security Prison where Nelson Mandela was held captive, interaction with an ex-political prisoner, a 45-minute bus ride with a guide providing commentary and the opportunity to explore the Murray's Bay Harbour precinct attractions, such as the Muslim shrine, or kramat, and the Museum Shop.

### Notes

This activity takes 3 and a half hours, including two half - hour ferry rides.  
Ferry departs every two hours - daily  
This activity is largely weather dependant

## DESERT STORM – Come out and Play!

Just 30 minutes away from the center of Cape Town are the Atlantis Dunes, 27 square kilometers of pure white sand dunes, reaching sometimes as high as a six storey building.

### 4x4ing

Under careful instruction everyone has the chance to drive a Land Rover, putting it through its paces on steep drop off descents and climbing the soft sand as well as overcoming technical obstacles.

Driving never felt this good!



### Quad Biking

Heading off on automatic easy to drive Quad Bikes, the group will follow a track that takes them exploring the depths of this scenic area. It's a blast!

### Sand Boarding

Surfing the sand dunes! Feel the rush of adrenalin as you race down a steep sandy slope. This will take place right next to the base camp keeping the spectators entertained as well!



### Volleyball, Desert Golf, Soccer, Cricket and Boules

These numerous activities will keep everyone entertained between their motorized experiences. We can also include archery and lazer target shooting on request.

Catering, shade, refreshments, snacks or fully catered luxury picnics set the tone for a day of luxury.

There are a number of shade options ranging from beach umbrellas and picnic blankets to Bedouin tents.

## FANTASTIC FORMULA 1 RACING



Allow yourself to imagine what it would feel like to learn how to drive and handle a supercharged Reynard single-seater race car.

The Fantastic Formula 1 Racing day is ideal for corporate events, entertaining, networking, team building and for individuals wanting a day to remember. Designed for maximum enjoyment, our experienced events team will be there to ensure you and your clients have a Fantastic event.

The racing day will include:

- Arrival drinks
- Race Gear Hire - Race suit, race boots, gloves, helmet
- Comprehensive safety briefing, simulator training and practice laps
- On-going support from our experienced pit crew
- Driving time for an estimated one hour, which is split into 3-4 sessions
- Full hospitality
- Photographer, providing a link to an online gallery of the full days event
- Champagne awards ceremony
- Personalised branded cars with company name and driver's surname



## CAGE DIVING – EAT OR BE EATEN!



The legendary Brian McFarlane will personally take you on the trip of a lifetime! You will board Brian's 13 m catamaran for the 7km voyage to Dyer Island. While you are relaxing, the crew will attract the great white sharks. Great white sharks are surface feeders and can be seen and photographed from the surface. For the diving enthusiasts, a special steel cage floats on the surface alongside the boat, which the sharks cannot get inside! The trip will conclude with a visit to Geyer Rock Cape Fur Seal colony and Dyer Island. Please note that it is a 2 hour transfer to Gansbaai where the shark cage diving takes place.

### Remarks:

This activity takes a full day including breakfast and a light lunch.

## Gift Ideas

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### STREET WIRE ART GIFTS

Each item is hand-crafted by a team of talented artists from previously underprivileged communities. Please accept that slight variations are due to the hand made nature of every item that you order. Wire & bead colours are subject to availability.

#### T-light Hippo

Size: 9cm x 4cm x 5.5cm  
Weight: 105 grams



#### Beaded Coasters

Size: 8cm x 8cm  
Weight: 27 grams



#### Napkin Rings

Size: 2cm x 4cm  
Weight: 15 grams



#### Fridge Magnet / Brooch

Size: 7cm x 7cm  
Weight: 26 grams



## SELECTION OF SOUTH AFRICAN CD'S

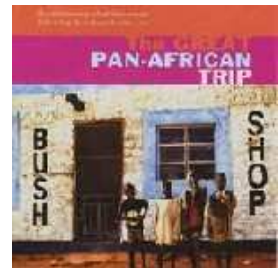
A concise collection of South African staples and stars on a single CD. Capturing the essence of the country with a diverse selection of music, it opens with Nelson Mandela's inauguration speech followed by a beautiful rendition of our national anthem. Featuring Nelson Mandela, Amaryoni, Vusi Mahlasela, Yvonne Chaka Chaka, Mzawkhe Mbuli, Brenda Fassie, Ladysmith Black Mambazo, Hugh Masakela. A perfect CD to kick-start your South African music collection.



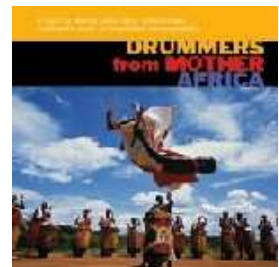
One of South Africa's biggest selling albums. The ultimate compendium of South African music on a double CD, this feast of music is a delicious taste from the country's best-known and most talented artists. Opening with Nelson Mandela's historic inauguration address, the album includes songs from Miriam Makeba, Ladysmith Black Mambazo, Yvonne Chaka Chaka, Hugh Masekela, Johnny Clegg, Amampondo, BLK Sonshine and Stimela. You'll be listening to it for years to come.



The aristocracy of African music deliver their best tunes yet. A host of world-class musical talent contribute their most popular tracks to this 15-song collection. It showcases these wonders of Africa--a superb accompaniment to the sounds, styles and voices of Africa. Starring Youssou N' Dour (Senegal), Khumbula (South Africa), Papa Wemba (Zaire), Cesaria Evoria (Cape Verde Islands), Choppa (Mozambique), Oliver Mtukudzi (Zimbabwe), Angelique Kidjo (Benin) and many others.



Groove to the ancient beats of Africa. In Africa, drumming and dance go together signifying birth, death, celebration and spirit. A host of accomplished drummers, marimba players and percussionists dish up a banquet of magical rhythms. Drums emulate the beating of our hearts, calling us to move our bodies while stirring our souls. A hypnotic drumming collection created by Thapelo Khomo, one of the South Africa's most renowned producers.

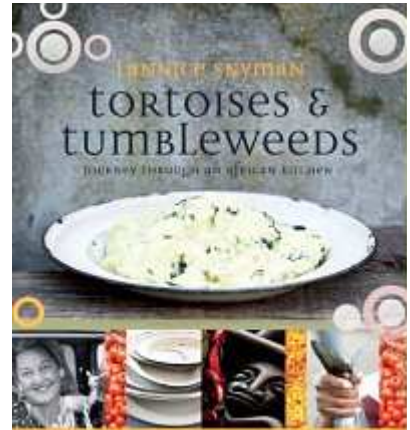


## COFFEE TABLE BOOKS

### **Tortoises and Tumbleweeds**

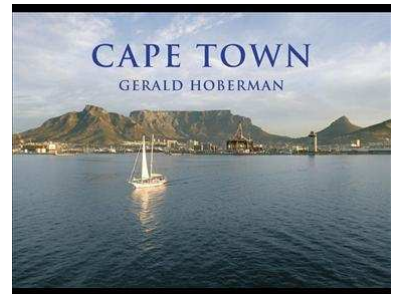
A kaleidoscope of colours, creeds and social backgrounds makes up the South African nation, creating a complex society and a patchwork of lifestyles and food styles. Our unique culinary, cultural and human history means that some recipes are based in tradition while others are freely filched from neighbouring countries and the Indian Ocean Islands.

Dishes that define the South African table – rustic and refined, wholesome and hearty, simple and spicy – are inspired by early cookbooks as well as folk who opened their hearts, homes and huts to Lannice on her journeys of research over many years, trips that introduced her to a broad spectrum of cooks, bridged all culinary divides and enthralled and enriched her. In *Tortoises & Tumbleweeds*, Lannice puts it all into the melting potjie, flavours it artfully and imbues each page with a personal stamp of finesse.



### **Gerald Hoberman's Cape Town**

Simultaneously city and wilderness, Cape Town is a place of haunting natural beauty and captivating urban charm. This insightful portrait of the city's history, architectural heritage, scenic wonders, people and diverse cultures will appeal to all those who share an interest in and a love for South Africa's mother city. This glossy covered book is bound by hand with the finest designer book cloth.



## Ovation South Africa and Corporate Social Responsibility

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Corporate Social Responsibility (CSR) is a concept whereby organizations consider the interests of society by taking responsibility for the impact of their activities on customers, suppliers, employees, shareholders, communities and the environment in all aspects of their operations. Within the tourism industry, sustainable development has been at the forefront of many agenda's, concluding that sustainability should be adopted as the way forward to preserve ecosystems and biodiversity and improve the quality of life of host populations.

As an event organization that has signed the UN Global agreement ([www.globalcompact.com](http://www.globalcompact.com)), we are committed to creating, and producing memorable events in the most ethical, safe and environmentally friendly way and want to ensure that corporate social responsibility is evident.

South Africa is the perfect location in which to hold conferences and events. In recent years, the country has attached great importance to sustainability and protection of the environment. Much of the great appeal of the country is down to its unspoiled nature, and above all to the rich multitude of cultures. As a result, great efforts are being made to protect what is also an important economic asset.

South Africa already has a basic infrastructure that makes organizing and running CSR-aware events easy. Conferences and meetings can easily be constructed to satisfy both environmentally sensitive and socially responsible participants. To organize and run such events, you need the right setting and the strong partners who are committed to the same ideas and goals.

Ovation South Africa embraces relationships between people as well as amongst people and the environment. Our CSR strategy plays a significant role not only in our business but also in our private life. Our dedicated staff believes in making a difference for our planet.

Let us help you make it happen the sustainable way!



## Costing

| Item                                                                                        | Days | Quantity | Unit price incl VAT |
|---------------------------------------------------------------------------------------------|------|----------|---------------------|
| <b>Accommodation</b>                                                                        |      |          |                     |
| <b>The Twelve Apostle Hotel and Spa *****</b>                                               |      |          |                     |
| <u>High season (Jan '11 – April '11)</u>                                                    |      |          |                     |
| Classic room, sharing, per person per night incl breakfast and tourism levy                 | 1    | 1        | 1,520.00            |
| Classic mountain facing room, sharing, per person per night incl breakfast and tourism levy | 1    | 1        | 1,670.00            |
| Luxury room, sharing, per person per night incl breakfast and tourism levy                  | 1    | 1        | 1,865.00            |
| Superior sea-facing room, sharing, per person per night incl breakfast and tourism levy     | 1    | 1        | 2,380.00            |
| Mountain facing suite, sharing, per person per night incl breakfast and tourism levy        | 1    | 1        | 3,045.00            |
| Sea facing suite, sharing, per person per night incl breakfast and tourism levy             | 1    | 1        | 3,235.00            |
| Garden Suite, sharing, per person per night incl breakfast and tourism levy                 | 1    | 1        | 3,235.00            |
| <u>Low season (May '11 – September '11)</u>                                                 |      |          |                     |
| Classic room, sharing, per person per night incl breakfast and tourism levy                 | 1    | 1        | 1,870.00            |
| Classic mountain facing room, sharing, per person per night incl breakfast and tourism levy | 1    | 1        | 2,065.00            |
| Luxury room, sharing, per person per night incl breakfast and tourism levy                  | 1    | 1        | 2,325.00            |
| Superior sea-facing room, sharing, per person per night incl breakfast and tourism levy     | 1    | 1        | 3,020.00            |
| Mountain facing suite, sharing, per person per night incl breakfast and tourism levy        | 1    | 1        | 3,915.00            |
| Sea facing suite, sharing, per person per night incl breakfast and tourism levy             | 1    | 1        | 4,010.00            |
| Garden Suite, sharing, per person per night incl breakfast and tourism levy                 | 1    | 1        | 4,010.00            |
| <b>The Vineyard Hotel *****</b>                                                             |      |          |                     |
| <u>High season (Sep '10 - April '11)</u>                                                    |      |          |                     |
| Courtyard room, sharing, per person per night incl breakfast and tourism levy               | 1    | 1        | 1,286.00            |

|                                                                                           |   |   |          |
|-------------------------------------------------------------------------------------------|---|---|----------|
| Courtyard deluxe sharing, per person per night incl breakfast and tourism levy            | 1 | 1 | 1,535.00 |
| Mountain / Courtyard luxury sharing, per person per night incl breakfast and tourism levy | 1 | 1 | 1,840.00 |
| Mountain deluxe sharing, per person per night incl breakfast and tourism levy             | 1 | 1 | 2,255.00 |
| Junior suite sharing, per person per night incl breakfast and tourism levy                | 1 | 1 | 2,610.00 |
| Suites sharing, per person per night incl breakfast and tourism levy                      | 1 | 1 | 3,395.00 |
| Francois Suite sharing, per person per night incl breakfast and tourism levy              | 1 | 1 | 4,130.00 |
| Garden Villa sharing, per person per night incl breakfast and tourism levy                | 1 | 1 | 3,365.00 |
| <u>Low season (May '11- Aug '11)</u>                                                      |   |   |          |
| Courtyard room, sharing, per person per night incl breakfast and tourism levy             | 1 | 1 | 1,205.00 |
| Courtyard deluxe sharing, per person per night incl breakfast and tourism levy            | 1 | 1 | 1,330.00 |
| Mountain / Courtyard luxury sharing, per person per night incl breakfast and tourism levy | 1 | 1 | 1,455.00 |
| Mountain deluxe sharing, per person per night incl breakfast and tourism levy             | 1 | 1 | 1,905.00 |
| Junior suite sharing, per person per night incl breakfast and tourism levy                | 1 | 1 | 2,290.00 |
| Suites sharing, per person per night incl breakfast and tourism levy                      | 1 | 1 | 2,935.00 |
| Francois Suite sharing, per person per night incl breakfast and tourism levy              | 1 | 1 | 3,505.00 |
| Garden Villa sharing, per person per night incl breakfast and tourism levy                | 1 | 1 | 2,815.00 |
| <b>The Victoria and Alfred Waterfront Hotel ****</b>                                      |   |   |          |
| <u>High season (Nov '10 - April '11)</u>                                                  |   |   |          |
| Piazza facing room, sharing, per person per night incl breakfast and tourism levy         | 1 | 1 | 1,580.00 |
| Superior loft room, sharing, per person per night incl breakfast and tourism levy         | 1 | 1 | 1,810.00 |
| Mountain facing room sharing, per person per night incl breakfast and tourism levy        | 1 | 1 | 2,130.00 |
| Piazza junior suite, sharing, per person per night incl breakfast and tourism levy        | 1 | 1 | 2,130.00 |
| Mountain junior suite sharing, per person per night incl breakfast and tourism levy       | 1 | 1 | 2,660.00 |

|                                                                                                              |   |   |          |
|--------------------------------------------------------------------------------------------------------------|---|---|----------|
| <b>Low season (April '11 – Aug'11)</b>                                                                       |   |   |          |
| Piazza facing room, sharing, per person per night incl breakfast and tourism levy                            | 1 | 1 | 1,185.00 |
| Superior loft room, sharing, per person per night incl breakfast and tourism levy                            | 1 | 1 | 1,360.00 |
| Mountain facing room sharing, per person per night incl breakfast and tourism levy                           | 1 | 1 | 1,600.00 |
| Piazza junior suite, sharing, per person per night incl breakfast and tourism levy                           | 1 | 1 | 1,600.00 |
| Mountain junior suite sharing, per person per night incl breakfast and tourism levy                          | 1 | 1 | 1,995.00 |
| <b>The Southern Sun Cullinan Hotel ****</b>                                                                  |   |   |          |
| Standard Double/twin room per room per night including breakfast and tourism levy                            | 1 | 1 | 2,055.00 |
| Standard Double/twin room per room per night including breakfast and tourism levy - peak season              | 1 | 1 | 2,220.00 |
| <b>Spier Wine Estate</b>                                                                                     |   |   |          |
| <b>Low season (April - September '11)</b>                                                                    |   |   |          |
| Standard room sharing per room per night including breakfast and tourism levy                                | 1 | 1 | 1,865.00 |
| Superior room sharing per room per night including breakfast and tourism levy                                | 1 | 1 | 3,020.00 |
| Suite cost sharing per room per night including breakfast and tourism levy                                   | 1 | 1 | 4370.00  |
| <b>Airport Transfer to and from the hotel</b>                                                                |   |   |          |
| 44 seater coach including English speaking assistance and bottled water for full day and dinner service from | 1 | 1 | 6,480.00 |
| Night charge before 7.00 and after 20.00, per coach per hour                                                 | 1 | 1 | 350.00   |
| Chauffeur driven car with 1 - 3 pax, per transfer from                                                       | 1 | 1 | 510.00   |
| Chauffeur driven microbus with up to 7 pax, per transfer from                                                | 1 | 1 | 730.00   |
| 26 seater coach including English speaking assistance and water from                                         | 1 | 1 | 1,630.00 |
| 14 seater coach including English speaking assistance and water from                                         | 1 | 1 | 1,140.00 |
| Porterage at the airport, per piece of luggage - one way                                                     | 1 | 1 | 10.00    |
| Meet and greet at airport per person excl. communication costs                                               | 1 | 1 | 25.00    |
| Signage per sign from                                                                                        | 1 | 1 | 20.00    |

|                                                                                                                                   |   |   |          |
|-----------------------------------------------------------------------------------------------------------------------------------|---|---|----------|
| Airport hostess for up to 8 hours excl communication costs                                                                        | 1 | 1 | 2,000.00 |
| Departure: 44 seater coach including English speaking assistance and bottled water for Stellenbosch to airport transfer from      | 1 | 1 | 2,760.00 |
| <b>Restaurants</b>                                                                                                                |   |   |          |
| <b>Dinner at Sevruga Restaurant</b>                                                                                               |   |   |          |
| Transfer included in the full day rate                                                                                            | 1 | 1 |          |
| Additional hour after 23.00 per coach per hour                                                                                    | 1 | 1 | 350.00   |
| Standard menu card - 1 per 4 guests                                                                                               | 1 | 1 | FOC      |
| Specially designed menus - cost per menu                                                                                          | 1 | 1 | 20.00    |
| 3 course set menu per person including service charge from                                                                        | 1 | 1 | 305.00   |
| Estimated drinks allowance per person including service charge based on half bottle local wine, 1 mineral water and 1 coffee from | 1 | 1 | 150.00   |
| <b>Lunch at the Two Oceans Restaurant</b>                                                                                         |   |   |          |
| 3 course lunch per person at Two Oceans Restaurant including 10% gratuity from                                                    | 1 | 1 | 185.00   |
| Estimated Drinks allowance per person based on 2 soft drinks/beers/wines, water and 1 coffee per person from                      | 1 | 1 | 100.00   |
| <b>Dinner at Gold Restaurant</b>                                                                                                  |   |   |          |
| Transfer included in the full day rate                                                                                            | 1 | 1 |          |
| Additional hour after 23.00 per coach per hour                                                                                    | 1 | 1 | 350.00   |
| Standard menu card - 1 per 4 guests                                                                                               | 1 | 1 | FOC      |
| Specially designed menus - cost per menu                                                                                          | 1 | 1 | 20.00    |
| African feast comprising of 14 courses and live entertainment including service charge per person from                            | 1 | 1 | 285.00   |
| Pre dinner interactive drumming per person                                                                                        | 1 | 1 | 95.00    |
| Guided museum tour of the Gold of Africa Museum with a glass of sparkling wine with a real gold leaf                              | 1 | 1 | 60.00    |
| Estimated drinks allowance per person including service charge based on half bottle local wine, 1 mineral water and 1 coffee from | 1 | 1 | 150.00   |
| <b>Lunch Den Anker Restaurant</b>                                                                                                 |   |   |          |
| Standard menu card - 1 per 4 guests                                                                                               | 1 | 1 | FOC      |
| Specially designed menus - cost per menu                                                                                          | 1 | 1 | 20.00    |
| 3 course lunch per person including 10% gratuity from                                                                             | 1 | 1 | 260.00   |

|                                                                                                                                                   |   |   |           |
|---------------------------------------------------------------------------------------------------------------------------------------------------|---|---|-----------|
| Estimated drinks allowance per person including service charge based on half bottle local wine/2 beers, 1 mineral water and 1 coffee from         | 1 | 1 | 150.00    |
| <b>Dinner at Moyo at Spier</b>                                                                                                                    |   |   |           |
| Restaurant is walking distance from the hotel                                                                                                     | 1 | 1 |           |
| Standard menu card - 1 per 4 guests                                                                                                               | 1 | 1 | FOC       |
| Specially designed menus - cost per menu                                                                                                          | 1 | 1 | 20.00     |
| African buffet dinner per person including live entertainment and service charge from                                                             | 1 | 1 | 335.00    |
| Drinks allowance per person including service charge based on half bottle local wine, 1 mineral water and 1 coffee from                           | 1 | 1 | 150.00    |
| <b>Lunch at Haute Cabriere</b>                                                                                                                    |   |   |           |
| Surprise one way Vintage Sidecar Transfers to Franschoek per sidecar - each sidecar seats two passengers                                          | 1 | 1 | 2,400.00  |
| Standard menu card - 1 per 4 guests                                                                                                               | 1 | 1 | FOC       |
| Specially designed menus - cost per menu                                                                                                          | 1 | 1 | 20.00     |
| Sabrage (slicing the head of champagne bottle with a sword or sabre) and wine/champagne tasting pre lunch including welcome drink per person from | 1 | 1 | 120.00    |
| Set menu lunch including service charge per person from                                                                                           | 1 | 1 | 310.00    |
| Estimated drinks allowance per person including service charge based on half bottle local wine, 1 mineral water and 1 coffee from                 | 1 | 1 | 150.00    |
| <b>Gala Dinner @ Caste of Good Hope</b>                                                                                                           |   |   |           |
| Transfer rate included in full day coach hire                                                                                                     |   |   |           |
| Additional hour after 23.00 per coach per hour                                                                                                    | 1 | 1 | 350.00    |
| Optional: Vintage car transfer one way from the hotel to the Castle of Good Hope per car from                                                     | 1 | 1 | 1,800.00  |
| Diamond Surprise: One genuine diamond and additional cubic zirconium's in champagne glasses on arrival from                                       | 1 | 1 | 5,300.00  |
| Exclusive Venue Hire of the Dolphin Room including ambient lighting of the Dolphin pond and Courtyard with fairy lights in trees                  | 1 | 1 | 16,000.00 |
| Exclusive Venue Hire of the Front Courtyard for Welcome drinks and Canapés                                                                        | 1 | 1 | 5,400.00  |
| Estimated Cost of Welcome Cocktail drinks per person from                                                                                         | 1 | 1 | 60.00     |

|                                                                                                                                           |   |   |           |
|-------------------------------------------------------------------------------------------------------------------------------------------|---|---|-----------|
| Estimated cost of Canapés for Welcome cocktail per person from                                                                            | 1 | 1 | 115.00    |
| Four Course plated dinner including gratuity per person from                                                                              | 1 | 1 | 410.00    |
| Estimated drinks allowance per person including service charge based on half bottle local wine/2 beers, 1 mineral water and 1 coffee from | 1 | 1 | 180.00    |
| Staff including waiters, wine stewards, barmen and a manager on duty                                                                      | 1 | 1 | 8,880.00  |
| Stage( 2.4m x 4.8m) from                                                                                                                  | 1 | 1 | 9,270.00  |
| Décor - Modern Africa Theme from                                                                                                          | 1 | 1 | 17,640.00 |
| <b>Optional Entertainment</b>                                                                                                             |   |   |           |
| Full Military Orchestra from                                                                                                              | 1 | 1 | 17,400.00 |
| Marimba Band (5 members) from                                                                                                             | 1 | 1 | 8,395.00  |
| Cape Minstrels(10 members) from                                                                                                           | 1 | 1 | 5,040.00  |
| Sivuyela African Choir from                                                                                                               | 1 | 1 | 11,190.00 |
| Red Dazzlers from                                                                                                                         | 1 | 1 | 12,150.00 |
| String Quartet ( 3 hours) from                                                                                                            | 1 | 1 | 14,760.00 |
| <b>Optional Extras</b>                                                                                                                    |   |   |           |
| Ambient Lighting in front walkway, tunnel and courtyard from                                                                              | 1 | 1 | 16,500.00 |
| Flame lit torches along the entrance pathway from                                                                                         | 1 | 1 | 1,350.00  |
| Ceremonial Castle Flags from                                                                                                              | 1 | 1 | 1,350.00  |
| Ceremonial Castle Guards                                                                                                                  | 1 | 1 | 3,060.00  |
| Red Carpet to entrance of Castle from                                                                                                     | 1 | 1 | 5,700.00  |
| Lectern and Light from                                                                                                                    | 1 | 1 | 475.00    |
| PA System with Mic and CD Player from                                                                                                     | 1 | 1 | 4,470.00  |
| <b>Activities</b>                                                                                                                         |   |   |           |
| <b>Footsteps to Freedom</b>                                                                                                               |   |   |           |
| Transfer included in the full day rate                                                                                                    | 1 | 1 |           |
| Private Guided Walking tour for 3 hours including all entrance fees and tea and scones from                                               | 1 | 1 | 200.00    |
| <b>"Drinks with the Apostles"</b>                                                                                                         |   |   |           |
| Transfer included in the full day rate                                                                                                    | 1 | 1 |           |
| Return Cable Car tickets                                                                                                                  | 1 | 1 | 195.00    |
| Venue Hire for the Twelve Apostles Balcony                                                                                                | 1 | 1 | 3,300.00  |
| Canapes per person from                                                                                                                   | 1 | 1 | 100.00    |
| Estimated drinks allowance based on 2 glasses of sparkling wine and 2 soft drinks per person from                                         | 1 | 1 | 100.00    |
| <b>Cape Peninsula Experience</b>                                                                                                          |   |   |           |

|                                                                                                                                                                                                                                   |   |   |           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|---|-----------|
| Full day and dinner coach hire in a 44 seater luxury coach including one bottle of water per person, driver meals and gratuity                                                                                                    | 1 | 1 | 7,380.00  |
| English speaking Registered Tour guide for the duration on the Full day Peninsula Tour including meals and gratuity                                                                                                               | 1 | 1 | 1,200.00  |
| Entrance fees to Cape Point Nature Reserve, Chapman's Peak Drive, Boulders Beach and funicular ticket per person from                                                                                                             | 1 | 1 | 210.00    |
| Optional: Entrance fees to Cape Point Ostrich Farm for a guided tour including tea or coffee per person from                                                                                                                      | 1 | 1 | 40.00     |
| Paddle with the Penguins including all equipment, life jackets, sea kayaking guides, permits and facilitation per person from                                                                                                     | 1 | 1 | 490.00    |
| <b>Helicopter Flips</b>                                                                                                                                                                                                           |   |   |           |
| Full day waterfront and dinner coach hire in a 44 seater luxury coach including one bottle of water per person, driver meals and gratuity                                                                                         | 1 | 1 | 6,635.00  |
| Atlantico 20 minute flight including flying over the Waterfront, Clifton, Camps Bay, Hout Bay, alongside Table Mountain, the City of Cape Town and back to the Waterfront per person from (dependant on 4 persons per helicopter) | 1 | 1 | 900.00    |
| <b>High Speed Boating</b>                                                                                                                                                                                                         |   |   |           |
| Exclusive charter rate for 1 hour per boat from                                                                                                                                                                                   | 1 | 1 | 4,130.00  |
| Exclusive charter rate for 2 hours per boat from                                                                                                                                                                                  | 1 | 1 | 8,260.00  |
| <b>Winelands Day</b>                                                                                                                                                                                                              |   |   |           |
| One way transfer coach hire in a 44 seater luxury coach including one bottle of water per person, driver meals and gratuity                                                                                                       | 1 | 1 | 2,900.00  |
| Winelands Easy Rider including all equipment, cycle guides, 2 wine tastings, bottled waters, lunch en route, drinks during lunch, hosting and facilitation per person from                                                        | 1 | 1 | 920.00    |
| Wine tasting at Spier Estate per person from                                                                                                                                                                                      | 1 | 1 | 35.00     |
| Eagle Encounters experience per person from                                                                                                                                                                                       | 1 | 1 | 75.00     |
| Cheetah Outreach interaction per group                                                                                                                                                                                            | 1 | 1 | 4,500.00  |
| <b>Other optional activities</b>                                                                                                                                                                                                  |   |   |           |
| <b>Catamaran Sundowner Cruise on Tigger 2</b>                                                                                                                                                                                     |   |   |           |
| Exclusive charter rate for 2 hours for 11 - 45 guests                                                                                                                                                                             | 1 | 1 | 10,925.00 |
| Additional hourly rate from                                                                                                                                                                                                       | 1 | 1 | 4,600.00  |

|                                                                                                                                                                                                                                                                                                                                                                                                                                         |   |   |           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|---|-----------|
| Snack platters per person from                                                                                                                                                                                                                                                                                                                                                                                                          | 1 | 1 | 115.00    |
| Estimated drinks allowance based on 2 glasses of sparkling wine and 2 soft drinks per person from                                                                                                                                                                                                                                                                                                                                       | 1 | 1 | 100.00    |
| <b>Catamaran Sundowner Cruise on Tigger 2 ROYALE</b>                                                                                                                                                                                                                                                                                                                                                                                    |   |   |           |
| 21 seater coach including English speaking assistance, bottled water and driver meal/gratuity                                                                                                                                                                                                                                                                                                                                           | 1 | 1 | 2,410.00  |
| Exclusive charter rate for 2 hours for 31 - 45 guests                                                                                                                                                                                                                                                                                                                                                                                   | 1 | 1 | 14,950.00 |
| Additional hourly rate from                                                                                                                                                                                                                                                                                                                                                                                                             | 1 | 1 | 5,750.00  |
| Snack platters per person from                                                                                                                                                                                                                                                                                                                                                                                                          | 1 | 1 | 115.00    |
| Estimated drinks allowance based on 2 glasses of sparkling wine and 2 soft drinks per person from                                                                                                                                                                                                                                                                                                                                       | 1 | 1 | 100.00    |
| <b>Robben Island - Long Road to Freedom</b>                                                                                                                                                                                                                                                                                                                                                                                             |   |   |           |
| Full Day regional coach hire in a 44 seater luxury coach including one bottle of water per person, driver meals and gratuity                                                                                                                                                                                                                                                                                                            | 1 | 1 | 6,500.00  |
| Per person cost including ferry trip and guided tour of the island from                                                                                                                                                                                                                                                                                                                                                                 | 1 | 1 | 240.00    |
| <b>Desert Storm</b>                                                                                                                                                                                                                                                                                                                                                                                                                     |   |   |           |
| Full Day regional coach hire in a 44 seater luxury coach including one bottle of water per person, driver meals and gratuity                                                                                                                                                                                                                                                                                                            | 1 | 1 | 6,500.00  |
| 4X4ing - cost per vehicle                                                                                                                                                                                                                                                                                                                                                                                                               | 1 | 1 | 3,536.25  |
| Quad biking - cost per quad bike                                                                                                                                                                                                                                                                                                                                                                                                        | 1 | 1 | 2,015.00  |
| Dune activities incl. sit down sand boarding, desert golf, soccer, volleyball, boules, facilitation, permits & equipment. Per person from                                                                                                                                                                                                                                                                                               | 1 | 1 | 365.00    |
| Snacks and refreshments                                                                                                                                                                                                                                                                                                                                                                                                                 | 1 | 1 | 75.00     |
| Toilet facility double unit                                                                                                                                                                                                                                                                                                                                                                                                             | 1 | 1 | 4,430.00  |
| <b>Formula 1 Fantastic Racing</b>                                                                                                                                                                                                                                                                                                                                                                                                       |   |   |           |
| Half day 44 seater coach including English speaking assistance and bottled water                                                                                                                                                                                                                                                                                                                                                        | 1 | 1 | 3,830.00  |
| Race day incl. 28 laps broken into 4 sessions, F1 type cars, full safety brief, driver training, mechanical supervision, pit crew and safety marshals, marshals and safety spotters around the circuit, race gear rental, branded best driver award, snacks and refreshments during and after the event, a photographer on the day providing each racer with a link to an online gallery of all the photos from the day per person from | 1 | 1 | 5,060.00  |

|                                                                                                 |   |   |            |
|-------------------------------------------------------------------------------------------------|---|---|------------|
| <b>Shark Cage Diving</b>                                                                        |   |   |            |
| Per person cost including transfers, all equipment, towels, breakfast and light lunch           | 1 | 1 | 1,650.00   |
| <b>Communication</b>                                                                            |   |   |            |
| Signage from                                                                                    | 1 | 1 | 100.00     |
| Estimated communication cost on site                                                            | 1 | 1 | 1,000.00   |
| <b>Ovation Staff</b>                                                                            |   |   |            |
| Ovation Supervisor on site, incl. F&B but excl communication cost, price per supervisor per day | 1 | 1 | 2,000.00   |
| <b>TOTAL BUDGET</b>                                                                             |   |   | <b>TBC</b> |

## QUOTATION AND PRICES

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All rates are nett, non commissionable and in ZAR (South African Rands) and include VAT. They are based on numbers stated in the programme and based on 2010 rates.

Ovation reserves the right to adjust elements of the quotation should the programme change. These include the alteration of venues and the reduction of numbers from that listed above. Prices are based on anticipated numbers of guests. Rates may increase and/or services/venues may need to be changed if numbers should increase or decrease. Any changes in minimum or maximum numbers may result in re-costing of services.

In the event of Ovation's inability to produce any of the elements contracted, for causes beyond our control, we reserve the right to substitution of comparable quality and interest

### STANDARD PAYMENT SCHEDULE FOR GROUND SERVICES EXCLUDING ACCOMMODATION

Ovation requests 100% payment for services booked according to the following schedule:

|                                           |                        |
|-------------------------------------------|------------------------|
| On agreement of programme in writing..... | 10% of estimated total |
| 60 days prior to group arrival.....       | 40% of estimated total |
| 30 days prior to group arrival.....       | 50% of estimated total |

### CANCELLATION POLICY FOR GROUND SERVICES

Ovation will always try to keep cancellation fees charged by suppliers to a minimum. Any changes or cancellation of programme must be received in writing.

|                                                        |                                                             |
|--------------------------------------------------------|-------------------------------------------------------------|
| From confirmation date to 91 days prior to travel..... | 10% of total estimated ground arrangements will be charged  |
| Cancellation within 90 - 61 days of operation.....     | 20% of total estimated ground arrangements will be charged  |
| Cancellation within 60 – 31 days of operation.....     | 30% of total estimated ground arrangements will be charged  |
| Cancellation within 30 – 15 days of operation.....     | 50% of total estimated ground arrangements will be charged  |
| Cancellation within 14 – 5 days of operation.....      | 80% of total estimated ground arrangements will be charged  |
| Cancellation less than 5 days prior to operation.....  | 100% of total estimated ground arrangements will be charged |

For partial cancellation, Ovation will allow a drop in number of participants to a maximum of 5% on the figures confirmed 60 days prior to the operation and this up to 3 days prior to arrival.

### ADDITIONAL ITEMS

***All extra billing services and items added during operation are subject to Ovation's handling fee of 15%.***

### COPYRIGHTS

This proposal has been written by Ovation for this particular request. The concept and ideas are therefore the property of Ovation. Any attempt to use the ideas or contact the suppliers mentioned in this proposal must get the written approval from Ovation.

## Ovation Global DMC

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Ovation South Africa is part of the Ovation Global DMC network, a wholly owned, fully aligned organization offering expert destination management services at locations around the world.

We connect you to people and places so you can express your message creatively, unambiguously and seamlessly all around the world. We intimately know the places, venues and locations that match your creative and practical requirements. We have been doing this for many years now and, in the process, we've gained an understanding of where you're coming from – i.e., we know that your event has to deliver on objectives that are very specific to you. For this reason we tend not to present commoditised solutions but work with you, from first principles, to deliver an event customised to your precise needs.

All Ovation offices share a common mission "People and relationships are the DNA of Ovation. Through our openness, passion and expertise we develop your vision and make it happen!" "Making it Happen" is, in fact, the defining attitude of Ovation and is expressed in the speed, promptness and accuracy of our communications and responses, in our creative and dynamic capabilities and in our in-depth knowledge of and extensive expertise in our respective destinations. Ovation offices work with a variety of customers from agencies and PCOs requiring destination support for their corporate or association customers to corporations with in-house incentive and meeting planning departments needing on-site services. We work on a single destination basis or, indeed, on a consolidated basis over multiple destinations.

Currently employing over 100 professionals globally, Ovation generates over €10m annually in gross margin. The thought-leader in destination management, Ovation draws on the experience of an expert global team operating high touch incentive, corporate meeting and association congress programmes for over 20 years.

## Your Contacts

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*Making it Happen*

## Client Testimonials

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### **VODACOM**

*“On behalf of myself and fellow Councilors who I have spoken to regarding the recent Spring Break at Sun City– Thank You and Congratulations, it was MAGIC!!! Your efforts, commitment, dedication, attention to detail and just plain passion for making it such a success are greatly appreciated and you truly did us proud!!”*

*Blaise Sommerville, Chairman: Vodashop Council 2008*

### **MOTORITE CONFERENCE**

*“Thanks once again for the tremendous effort you guys put in to ensure our conference was such a great success. The attention to detail and the great planning and organization all contributed to a truly memorable experience. It seems nothing is ever too much for you guys in an effort to ensure the events you run for your clients deliver the goods.*

*Thanks to everyone that contributed to one of the best Motorite conferences yet.”*

*Justen Cooper – Motorite Insurance Administrators*

### **NIALL MELLON TOWNSHIP TRUST**

*“Thank you for your support this year and for helping us to make the November 2009 Blitz our best Blitz to date. We could not have done this without your help and commitment throughout the year and previous years. We have had numerous comments from volunteers on how helpful and friendly your staff were at the help desks. They certainly eased the pressure of our own staff and allowed them to continue on with other tasks. ”*

*Niall Mellon – Niall Mellon Township Trust*